UPDATE LAYHER*

DRIVEN BY INNOVATION AND HOMEGROWN SOLUTIONS, LAYHER'S OPEN DAY DELIVERS AGAIN Our best festive wishes to all of our customers! Thank you for your ongoing support throughout the year, and congratulations on the successful partnership we have continued to build using the Layher system, technical support and back up during 2022.

Product innovation has again been key over the last 12 months as our homegrown solutions and customer partnerships responded to your wide variety of activity in the field.

We topped-off the year not only with our hugely successful Open Day in November – at which our eagerly anticipated TwixBeam was unveiled, and many a bacon bap was consumed – but also with another NASC Innovation award (see inside)!

Working with Layher you can be assured of a strong, stable commitment to the future including an ongoing focus on developing new product and technical software solutions, supporting you with finance and training options, and looking forward as your partners to building towards even greater successes in 2023.

Happy Christmas and a prosperous new year to all!

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A warm welcome to Katherine Fox, Operations Director.



More Possibilities. The Scaffolding System.

TWIXBEAM...IT'S A REALLY GOOD INNOVATION. IT'S GOING TO BRING A LOT TO THE SECTOR

> Luis McCarthy - Managing Director JMAC System Scaffolding

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WE NEED INNOVATION ALL THE TIME. LAYHER ... **DELIVERS WHEN** YOU'VE GOT HARD AND **FAST TIMELINES** AND NEED SOLUTIONS

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Steve McKenzie Construction Delivery Grp, Hinkley Point C NNB, EDF Energy Scaffolding SME

AN OPEN DAY BRIMMING WITH IDEAS...

More than 200 guests, clouds of dry ice and a shower of celebratory confetti . . . the products and services presented at this year's Homegrown Solutions Open Day weren't the only things making up for the event's delayed staging after a three year break. On cue, the countdown stopped and a curtain fell to reveal an array of new product structures and solutions.

A video celebration of customers' successes during the year, and presentations on available finance and training support, formed major parts of the day during which Layher experts circulated to demonstrate clearly the company's ability to push the boundaries of modular access and protection.

"We highlighted our equipment and support services being as relevant for globally-recognised structures as for small projects and always provide the same level of commitment to ensure every strategic partnership works as effectively as possible," commented Sean Pike, Layher's UK MD.

Although new developments represented important highlights, this year's Open Day had an atmosphere of celebration and anticipation of future ambitions - goals outlined by Managing Shareholders Georg Layher and Carolin Langer who, together with Roland Hassert, Head of Construction Applications-Engineering, we welcomed from Layher Germany.

SHOWCASING YOUR SUCCESSES WITH LAYHER'S LATEST **INNOVATIONS AND SUPPORT**

...AND HINTS, TIPS & SOLUTIONS

a)

INCLUDING NEW PRODUCTS, TRAINING AND FINANCE SUPPORT – AND GREAT FOOD TOO!

EVERY SINGLE ASPECT OF WHAT LAYHER DOES IS DONE VERY, VERY WELL, AND IT DOES FEEL LIKE A PARTNERSHIP

> Robert Andrews -Managing Director Advanced NI Scaffolding

THE HELP FROM THE LAYHER TEAM IS SECOND TO NONE. REALLY GOOD TO WORK WITH THEM

Paul Ferrand -Operational Delivery Lead HPC Kaefer UK

GOING FROM **STRENGTH TO STRENGTH NEW: LAYHER'S TWIXBEAM**

TWIXBEAM -THE WAY THE STANDARD SITS CENTRALLY WITHIN THE BEAM . . . I CAN SEE THAT BEING A BIG HELP TO US JS Isaac Morrison -Managing Director Vertex Scaffolding

MORE BEAM, **MORE POSSIBILITIES**

TwixBeam was undeniably the star of our Open Day presentation with the advantages to scaffolding project efficiency that it can bring being recognised immediately by all who attended.

Strong, easy to install and dismantle, and fully compatible with Layher Allround, this latest Layher innovation represents a smart step forward in scaffolding design.

Its low weight/high strength ratio accounts for a surprising level of variability and design flexibility. As a multifunctional solution it is suitable for fixing, stabilising, bridging and connecting in scaffold construction – features contributing for the first time in the UK on site where bridging, with speed and efficiency of erection and dismantling, were of utmost importance.

"TwixBeam extends still further the ability of Layher Allround to meet virtually any scaffolding and access requirement," comments Nick Geddes, Layher's UK Technical Manager, "and is the result of our own collaborative research and development programme in conjunction with invaluable customer feedback," he concludes.



STRENGTH IN NUMBERS

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What you need to know about TwixBeam -

- Detachable aluminium beam comprising two extruded U-profiles and spacers
- Available in range of 10 standard lengths extendable with Beam Connectors or Insertion Beams
- Light weight [approx. 7.2 kg/m] and high load bearing [Bending moment: 57.1 (38.1)]
- Hybrid design integrates with FlexBeam and the full Layher modular system
- Strut adjustment range from 0.90 m 2.367 m
- Enables tie-back anchoring, e.g. of scaffolds
- Use as support beam; stairtower suspension; console bracket; and to optimise TG60 in shoring operations



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PROUD NASC WINNERS A HAT-TRICK OF WINS!

Layher is proud to have had their spirit of innovation recognised for the third year running by the NASC, receiving their prestigious 'Innovation of the Year' award for 2022 – on this occasion for the eagerly awaited TwixBeam.

"The TwixBeam design has been developed in response to the need for a more versatile, lighter weight, greater load-bearing capability for use in a variety of structures," commented Roland Hassert as part of his presentation during the Layher Open Day. "The beam design integrates directly with the Layher Allround System – in particular our FlexBeam – to provide substantial additional capability," he adds.

We are grateful to the NASC Award judges for their generous comments –

"This is a great example of product development and a valuable addition to the industry from a highly innovative organisation."

TWIXBEAM GOES LIVE

IT'S BUSY - WE'RE TRYING TO AVOID CLOSING ROADS, SO THIS WAS A FASTER ERECTING SOLUTION ...

... ELIMINATING THE USE OF CRANES TO LIFT THE BRIDGE SECTION IN BY USING THE TWIXBEAMS IN A DIFFERENT MANNER

Ross Brown -Managing Directo ISCAFF Ltd

TRAINING - VITAL FOR ESTABLISHED **SCAFFOLDERS** AND INDUSTRY ENTRANTS ALIKE

We once again extended our thanks to Simon Hughes, scaffolding training specialist and MD of Simian Risk Ltd., for highlighting several key developments -

- There are more CISRS card-carrying users of Layher equipment than any other manufacturer.
- The updated CAP609 booklet has been published, and a range of CISRS/NASC Training Subsidies are available.
- CISRS Advanced Course and Layher System Scaffolder Apprenticeship are amongst new programmes announced.
- Digital Engineering and Built Environment qualifications will equip apprentices for the important field of BIM/SIM.
- The new ESITS scheme, developed with a Layher Event customer to provide a range of gualification levels, will launch in 2023.

Sean Pike, Layher's UK MD, expressed his gratitude to Simon for his continuing involvement in Layher Open Days and for his insight into this vital part of the industry.

FINANCING YOUR INVESTMENT - AN OVERVIEW

Apart from its many operational advantages, Layher believes that an investment in system scaffolding can also be viewed as an investment in your workforce, and the longerterm sustainability of your business.

During our Open Day, scaffolding funding specialist, Rory Dunn, outlined the wide range of streams available today that can offer a route to sustainable funding solutions. His organisation, Approved Business Finance, is experienced in building bespoke finance arrangements to suit the particular needs of the scaffolding and construction sector.

Should you be considering financing your next Layher system investment, click 'Finance Options' at the head of our website www.layher.co.uk and complete the fields to submit a request for further details.

HINTS & SOLUTIONS ALWAYS CLOSE AT HAND

Layher's proven ability to identify and develop innovative solutions to everyday scaffolding and access requirements was on show for all to see at our recent Open Day.

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Our guests took away with them a specially prepared booklet detailing the broad versatility of the Layher system.

"The publication will also be available soon in a digital format on our website," says Sean Pike, "placing Layher right at the heart of your early design and on-site scaffolding decisions," he concludes.

Layher. 🕅 lints, tips & soluti

THE LAYHER TEAM WELCOMES AND CONGRATULATES...

KATHERINE FOX, OPERATIONS DIRECTOR

This year we were delighted to confirm the appointment of Katherine Fox to the Layher Ltd UK management team, in the role of Operations Director.

Bringing with her significant experience from the retail environments, Katherine is tasked with delivering Layher's shared leadership strategy, with oversight of UK logistics, operations, accounts and HR.

'Strategic Partnership' is a core value of how we operate at Layher and Katherine will be working closely with Sean Pike, Layher's UK MD, to develop this further.

JOE THOMPSON . . . THIS IS YOUR LIFE!

Sean Pike, Layher's UK MD, reflects that he and Joe Thompson go back a long way, first meeting 23 ¹/₂ years ago at Layher's Letchworth HQ. "Joe was then Yard Supervisor before moving into internal sales to work directly with myself," Sean says. "Layher's success and expansion at this time were gaining pace and Joe's expertise and client support were welcomed in the field. Joe assisted me in developing appropriate training schemes, as well as demonstrating our many product innovations and associated user guides."

Joe has also been central to creating the 'magic' behind Layher's customer Open Days – not least with building and supervising the structures on show. "We look forward to celebrating Joe's next big event – his 60th, in January – and I'm sure all will join me in wishing him well," Sean concludes.

JEREMIAS FRANCISCO

'Jerry' joins our logistics team at our Letchworth yard, bringing with him bags of enthusiasm - and decent dance floor moves too, as we discovered at our recent Christmas party!

ANDREW DAWSON

Andrew commenced work recently at our Livingston Office, providing design and technical support to our clients in Scotland alongside our Scottish Technical Manager, Kenneth Redman. Andrew has years of experience as both a user of our materials, as well as a designer – meaning he includes and considers that all important factor of 'buildability' into his schemes and final drawings.



AND DON'T FORGET

The Layher PickList facility is available on our website, providing all essential data to simplify the choice of Layher equipment for each project.

The past, present and future of system scaffolding



NASC 🛱

Layher UK info@layher.co.uk www.layher.co.uk

(twf)



More Possibilities. The Scaffolding System.

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