



PROVEN SUCCESS MEANS FUTURE CONFIDENCE

At Layher, 'ease of access' doesn't just refer to the scaffolding itself – but also our growing network and support capability.

The skills and stockholding available at Layher's Letchworth head office are reflected in our Scottish depot in Livingston, north of England facility in Eggborough and the recently opened Layher Ireland depot in Dublin. The Midlands is next on the list – set to offer key gains for our customers in this major part of the country.

"We are aware that we have to offer a national and international capability at local level and our commitment to regional depot facilities reflects this belief," says

Sean Pike, Layher's UK MD. "With full support from our manufacturing plant in Germany, we look to ensure all users of Layher equipment – throughout the UK and Ireland – can make the most of their investment."

With continuous product innovation and staff development (see back page), Layher is focussed on helping its customers develop their own success long into the future – "Just talk to any of our depots for full details," concludes Sean Pike.

EYES ON THE PAST... AND ON THE **FUTURE**



The suitability of Layher access and protection systems for projects as diverse as heritage restoration and new housebuilding is demonstrated time and time again.

As we show inside (pages 4 & 5), whether it's a castle or a retirement facility . . .

. . . Layher equipment is right at home.

... AND ON THE PRESENT, IN **SCOTLAND AND IRELAND**

See pages 6 and 7 for more

The past, present and future of system scaffolding

LAYHER SERVICE PART DNA ...

SITE EFFICIENCY – THE LAYHER VIEW

Speed of safe erection and dismantling
means rapid access and protection
solutions

REACHING OUT ... OR NOT

Wide choice of dimensions means
every installation gains from design
versatility

ORGANIC STRENGTH MEANS ACQUIRED STRENGTH

Consistent quality control
is the direct result

INNOVATION – THERE'S A THOUGHT

Innovators or pioneers – Layher has a
long history of forward-thinking design

A CURVE HERE ... A BEND THERE

Multiple fixing angles – from facades
to architectural curves
or industrial pipework

SAFETY ... A WAY OF LIFE

Design that links safe procedures
with optimised system performance

A PART FOR ALL REASONS

Wide choice of equipment designed
to meet exact needs

A MOVING (AND STORING) STORY

Lightweight, simplified handling
combines with optimised transport
and site storage

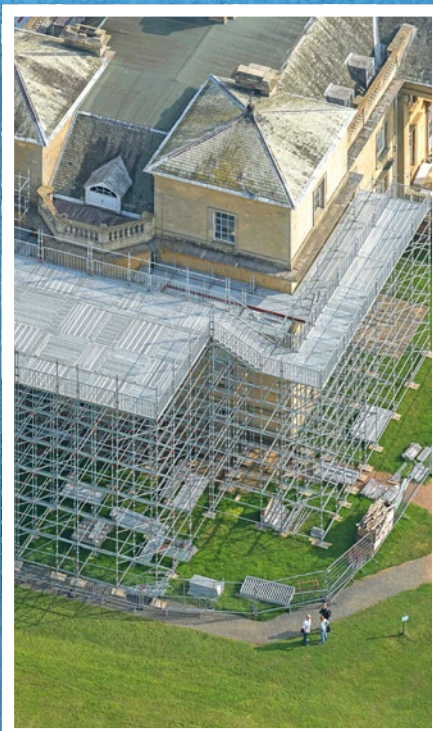


PART WA

Since the 1950s, Layher has designed and manufactured scaffold, access and protection systems that have delivered clear benefits in projects worldwide. But our success – and that of our customers – is a result of much more than our products.

“Our philosophy has always been to provide unmatched support to our offices worldwide – to the clear benefit of all Layher UK and Layher Ireland customers.”

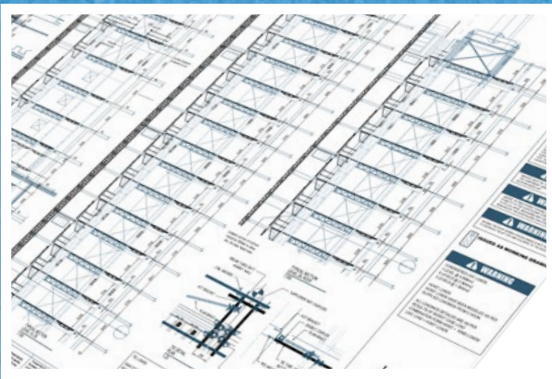
Georg Layher



Y OF LIFE ...

THE LAYHER DIFFERENCE FROM THE VERY START . . .

Providing safe, effective solutions invariably starts with site visits, detailed discussion and design in order to agree the optimum selection of material, installation layout, scheduling and liaison with other relevant services.



Additionally, our CISRS-approved training centre offers a choice of courses to contractors and end users to help ensure safety and efficiency are optimised every time.

"The availability of extensive stockholding via our nationwide depots in order to meet planned – and unexpected – project needs then goes hand-in-hand with our on-site support service to maximise the suitability of the scaffold or protection installation from start to finish," adds Sean Pike, Layher's UK MD.



A FOCUS ON THE SOLUTION . . .

Because we have always been innovators – often developing equipment designs that owe as much to clever thinking as they do to simply listening to our customers – there is a Layher solution to be found for virtually every scaffolding, access or weather protection need on site.



From our acclaimed rosette connection system to Allround Lightweight scaffolding, or from Keder XL roofing system[®] to our original, permanent Advance Guard Rail system – all are evidence of our approach to on-site performance.

"Helping contractors optimise their investment and stockholding to the benefit of their customers is at the heart of our strategic customer partnership approach," concludes Sean Pike.



So, when you bring all these factors together . . . it's quite easy to see what Layher is made of. Easy to understand our DNA.

HERITAGE: LOOKING AFTER THE PAST IN THE BEST WAY POSSIBLE

The vast range of buildings and structures that underpins our proud heritage all have one thing in common – the need to be cared for and maintained.

“However, their diversity means each refurbishment project is unique and that calls for a tailored approach to scaffolding, protection and access every time,” says Sean Pike, Layher’s UK MD.

“Whether it is difficult access, valuable masonry where tying-in is to be avoided, overhanging or unusually-shaped structures or sites where visitors and the public have to be accommodated – the versatility of the Layher equipment range is ideally suited to meet all the challenges that history can create,” he adds.

“With our own 70-year background, it is one more area where we are proud of our own heritage,” concludes Sean Pike.



HELPING TO KEEP **1000** YEARS OF HISTORY ALIVE

1000 year-old Warwick Castle undergoes an ongoing schedule of repair and maintenance, with the stonework restoration of Guy's Tower, the Castle's largest, a prime example – and the modern Layher Allround system has proven ideal in this historic environment.

Steven Pickard, Project Manager at Sky Scaffolding Midlands Ltd, who have undertaken the installation of the Layher system for Warwick Castle managers, Merlin Entertainment Ltd, explains – “Such a structure presents major challenges, not least severe

limitations on tying the scaffold into the stonework,” he says. “The Layher system meant we could use a lightweight, wide bay design, with only non-intrusive ties fixed into the mortar where necessary, with a buttress design also featuring.” The Layher scaffold comprised 13 lifts to raise the main working platform some 25 metres – almost to the full height of the tower.

The Layher Allround was erected quickly and safely, with Protect panels limiting access to a single, lockable door. “A loading platform to full height and a landing platform every



eight metres inside the scaffold for materials to be hoisted and stored, and our Stairtower system rising to the full height of the scaffold, also featured,” says Andy Gee, Layher’s Central UK Area Sales Manager.

BUILDING NOW **FOR THE FUTURE**

Housebuilding, of all types, has always featured strongly in Layher's track record. From small domestic build projects to large multi-storey structures – the design of Layher scaffolding, access and weather protection systems has always brought clear-cut benefits to this vital part of the construction industry.

"As we see more new and innovative build methods, so our systems offer greater advantages," says Sean Pike, Layher's UK MD. "This is particularly so, for example, with timber frame and block work construction where it is vital that the scaffold keeps pace with the build schedules. With clear benefits to all on-site trades, the success we have seen across the sector is set to grow even more."



Versatile fast system design keeps pace with modern methods of construction.



Wide bay design and minimal cross-bracing optimises access and movement for workforce and materials.



Layher's design and simplified handling offer built-in safety on site.

KEEPING PACE WITH RESIDENTIAL CONSTRUCTION

CASE STUDY

"An excellent combination of a modern scaffold system and a modern building method." The benefits of Layher Allround during the construction of a new McCarthy & Stone residential facility are clear to Dominic Short, Director of DJ Short Brickwork Ltd., appointed to undertake the building work at the site in Loughton, Essex.

"We are using the Porotherm thin joint block system which enables construction to be undertaken more quickly than conventional brickwork methods," he says. "This means the scaffolding system has to keep pace, and the Layher equipment has contributed significantly to the work proceeding at the optimum rate, with clear enthusiasm from the range of trades involved."

"We have created both an internal birdcage structure and access to the external facades," continues Dominic Short. "The birdcage has acted as support for working decks at each of the two floor levels, optimising the installation of the floor steelwork and acting as both crash decks and as storage facilities." The scaffold design also incorporates further loading bays and the Layher 500 staircase system. DJ Short Brickwork calculates that while each floor would have taken some four weeks to undertake 'conventionally', the methods now deployed required just six weeks for the full two floor build to be completed.



FURTHER GROWTH IN IRELAND



“It is very encouraging that the rapid growth at Layher Ireland has been seen with different types of customers and in a wide range of market sectors.”

The benefits of the equipment and the organisation’s high levels of service and support are all contributing to this success. ”

John Carolan, Country Manager,
Layher Ireland

The benefits of Layher’s systems are now fully established across Ireland.

Layher Ireland reports an increasing customer list with factors such as built-in safety, versatility and ease of handling and storage all of particular note. With full support that runs from design input and training to extensive stockholding and ongoing innovation, all sectors of the industry in Ireland – not least housebuilding as highlighted here – stand to benefit from clear-cut Layher advantages.



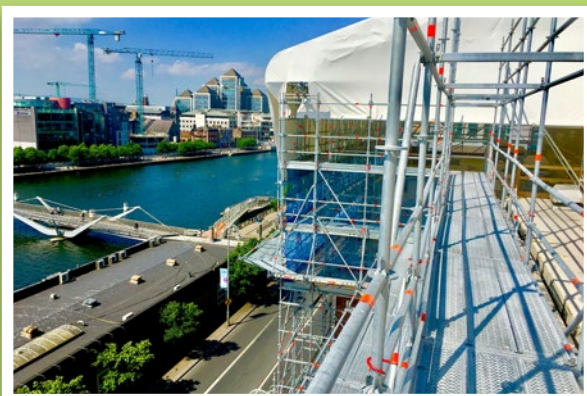
LAYHER AT HOME IN IRELAND

Following its successful introduction into the Irish market, Layher Ireland continues to develop into a range of markets. Housebuilding is a good example – and at Swords, in County Dublin, contractor Ainscaff is one of the first to use the equipment in the sector.

“We have invested in the Layher system as we believe it offers proven advantages compared to alternatives,” says Simon Ainscough, Director of Ainscaff. “Inherent safety and ease of erection are both top of the list but other factors such as clear walkways and the availability of durable steel boards help the trades on site gain as much as possible from the scaffold.”

The development of the Rathbeale Housing Estate in Swords uses 1.09 m wide walkways and inside hop-up brackets – the installation includes both exterior and interior wall areas.

“The Layher system is extremely sturdy when installed and this, combined with the ease of movement around the structure that is achieved, has produced very favourable comments from the bricklayers on site,” adds Simon Ainscough. He highlights the fact that this is enhanced by the inclusion of Layher loading bays positioned at key points around the scaffold structure.



BUILDING ON SCOTTISH SUCCESS

One of Layher's longest established facilities in the UK, our depot in Livingston goes from strength to strength.

Located in the ideal position, it has easy access to both Glasgow and the west coast and Edinburgh and the east. The extensively stocked operation can therefore serve a large sector of the market in Scotland while still delivering a full range of services to the rest of the country where, as seen here, we are also helping with regional infrastructure.

“Over the past years, Layher in Scotland has progressively established itself as the foremost provider of quality scaffolding products. Our clients come from many sectors, and vary in size from small businesses through to large national companies.

I am delighted that the growing team here – in Livingston – is able to provide the full range of support to our existing customers, and I am also excited by what that means for our future new clients. **”**

Kenneth Redman, Technical Manager, Scotland and Ireland



DRIVING AHEAD ON NEW BYPASS CONSTRUCTION



The Aberdeen Western Peripheral Route/ Balmedie-Tipperty (AWPR/B-T) project is a major transport infrastructure development which will significantly improve travel in and around the north east of Scotland. It makes the most of the Layher Allround Lightweight scaffolding system during building of a number of key structures.



“The speed and adaptability of the scaffold installations are critical in the context of scheduling objectives,” says Sean Pike, Layher's UK MD, who believes that the decision by AWPR Construction Joint Venture, the New Works Contractor, reflects key characteristics of the Allround system design.

Kenneth Redman, Technical Manager, Scotland and Ireland at Layher's office in Livingston, Scotland, said the company's work on the project included several significant bridge ‘focus point crossings’, which brought some intriguing challenges.

“One particular site called for two separate, yet complementary, bridges to be installed almost at a right angle to each other,” he explains. “The speed of erection and adaptability of Allround Lightweight has been clearly demonstrated here and has avoided possible design complications, additional manpower and potential delays that could have arisen from the use of a tube and fitting alternative.”

The AWPR/B-T project will help to reduce congestion, cut journey times, improve safety and lower pollution in Aberdeen city centre while also enabling local authorities to develop public transport solutions.

PERSONNEL DEVELOPMENTS THAT MATCH NETWORK GROWTH



Dave Hacking
North East England
01977 661605



Jane Carey
Layher Ireland
041 982 3661



Mark Bisset
Layher Scotland
01506 440 110

The Layher commitment to maximising customer service has always had personnel development at its heart, and three recent appointments are excellent examples –

Eggborough has seen Dave Hacking join as a Design Engineer, bringing 14 years' experience in the industry with him. "I have been lucky enough to work directly with Layher equipment so my understanding of the products and

their capabilities is extensive. I believe every installation gains from high quality design to meet both performance and safety objectives and I am delighted to be able to contribute," he says.

The development of Layher Ireland has seen Jane Carey now join the company to fulfil a key role that reflects ongoing growth. "The success that we've already had with Layher Ireland is set to continue so it is vital that the administration and support is of the highest quality," says Jane Carey, who now oversees a wide range of administrative duties.

The Layher depot in Livingston in

Scotland has also taken important steps to strengthen its sales capability where Mark Bisset has been appointed as Area Sales Manager for Scotland and the North-East of England. "I have been involved in scaffolding for my entire working life and I am proud to have achieved both advanced scaffolder and advanced inspector status," he says. "I believe my background will be of value both to the facility in Livingston and, more importantly, of course, our customers."

All are evidence of Layher's continuing success and well-founded optimism for the future.

THE LAYHER CHOICE

✓ **ALLROUND LIGHTWEIGHT SCAFFOLDING**
Maximised installation versatility centred on Layher's acclaimed 'rosette' design.

✓ **EVENT SYSTEM**
Dedicated equipment designed to be expandable and adaptable – meeting a vast number of concert and sporting event staging, stand and platform requirements.

✓ **PROTECTIVE SYSTEMS**
From 'Protect' containment panels to a choice of temporary roofing systems – all designed to help maximise efficiency and improve the building environment.

✓ **SPEEDYSCAF®**
Simple, manual erection using just five basic components to create a strong, stable access system.

✓ **FALSEWORK (TG60)**
With a few additional components, Allround can easily be converted into a falsework system offering back-propping, crash-deck and load support solutions.

✓ **ROLLING TOWERS**
Fast to erect, easy to reposition, safe and with a choice of decking sizes – the optimum answer to mobile access.

✓ **LADDERS AND STAIRTOWERS**
Direct stairtower connection to scaffold design provides safe, durable access for multiple personnel use at any height – together with a choice of ladder designs that all offer durability, stiffness, safety and stability.

✓ **ACCESSORIES**
From steel or aluminium unit beams, scaffold tubes, couplers and castors to hoists, nets, wall anchors and hardware, the choice of optional accessories from Layher is innovative and extensive – to maximise the success and effectiveness of every installation.

INNOVATIONS: THE CLEVER IDEAS KEEP COMING

The 'Layher Open Day' has become a regular fixture in many of our customers' diaries – and this year will see no exception.

"September 27th is the date to look out for when we will once again be focussing on innovation and the commercial opportunities created by our system designs," says Sean Pike, Layher's UK MD.

He highlights a new scaffold design (can't say anymore just yet!) which will take centre stage in Letchworth while key personnel from Layher's UK and German offices will also be on hand to meet guests.

Oh . . . and once again, the catering will be excellent!



The past, present and future of system scaffolding



Layher UK
info@layher.co.uk www.layher.co.uk

Layher Ireland
info@layher.ie www.layher.ie

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More Possibilities. The Scaffolding System.

